



# Smart Business Savings

Chamber members gain the benefit of group purchasing power through the negotiation of special discounts available to members only. Each of these products carries pricing or features not available to non-members. Last year, more than 1,300 Chamber members saved nearly \$1.9 million by purchasing these Chamber-endorsed products.

Please be sure to mention you are a Green Bay Area Chamber of Commerce member to ensure you receive Smart Business Savings.

For questions, please call the Green Bay Area Chamber of Commerce at 920-437-8704.



## Cellular/Wireless Phone & Services

- Savings of 8% -12% in comparison to retail calling plans (plans start at \$21.95)
- Unlimited nights and weekends starting early (7 p.m.)
- Free voicemail, caller ID, nationwide long distance and incoming text messages
- Latest hi-tech devices including BlackBerry, HTC and Motorola
- Find out why Green Bay Press-Gazette readers voted Cellcom the best wireless service provider since the "Best of the Bay" reader poll began. For a free wireless analysis, contact Chris Lukes at (920) 619-8800 or email Christopher.Lukes@cellcom.com.



"We have had cellular services with Cellcom for quite a few years and have always experienced excellent customer service. In August, we imported 48 [more] lines to Cellcom. Our level of service since then has gone above

and beyond my expectations. [Our customer service representatives] saved us more than \$10,000 a year. I am confident this partnership will continue to grow as our company's cellular needs do."

– **Sue Herms, office coordinator, Yale Materials Handling, is saving \$1,017 per month across the company's three locations**

"We're very dependent on technology, especially cellular services. We need to have connectivity at all our satellite locations in Northeast Wisconsin and the Upper Peninsula. Our [Cellcom's] representative was able to find equipment and software compatible with our preferences and standards. We've been able to save money by eliminating pagers for most roles in the clinic with texting capabilities, roughly \$25 per month for a pager."

– **Penny Mellenthin, Cardiology Associates of Green Bay, Ltd.**

## Natural Gas Products

- Association Advantage Gas Choice program
- Control natural gas costs by adopting a long-term purchasing horizon to lock in pricing
- You may benefit if you have a facility over 40,000 square feet, use over 20,000 therms of natural gas per year or pay more than \$10,000 per year in natural gas costs
- Call Jeff Horness at (920) 617-6048

## Health Insurance

- Open to Chamber members only
- Multi-year contract with rate caps and incentives
- High-deductible HRA/HSA qualified plans
- Emphasis on health and lifestyle improvement
- [www.healthy lifestylescoop.org](http://www.healthy lifestylescoop.org) for more info

"Since we have a small firm with three employees covered under medical insurance, we felt we had to be a part of something bigger. The HLC provides the negotiating tools for competitive rates, the personnel to answer your question; and the support to help companies motivate their employees to achieve a healthy lifestyle and communicates well with all the members."

– **Laurie Kraus, controller, Martinson Architects Inc. (3 employee participants)**



"I have been pleased with the Cooperative and what has been accomplished since its inception. Their emphasis on wellness is an important factor in what has the potential to truly

create meaningful progress for their members. This progress will come not only in terms of insurance premiums, but perhaps even more importantly in terms of being healthier, leading more productive, satisfying and happier lives."

– **Bill Ziemendorf, president and CEO, Independent Printing Company, Inc. (169 employee participants)**



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## Office Supplies

- Next-day delivery, free on orders over \$50
- Substantial discounts average 50% off Office Depot list price on 195- item Chamber "Best Buy" list of frequently ordered items; 10% discount off Office Depot general line commercial catalog
- Order online, by fax, toll-free number or shop at any retail location once you register for a retail discount card
- A full line of supplies and equipment
- 30-day return policy, no questions
- Call or email Tony Duval for additional discounts on office furniture, technology and promotional products
- To register, visit this link <http://odams.officedepot.com/registrations/portal.php?a=50578526> or contact Tony Duval (920) 246-9032 or [tony.duval@officedepot.com](mailto:tony.duval@officedepot.com).



"Office supplies can really add up. With the Chamber discount, we get anywhere from 10 to 70 percent off, depending on the item ordered. Plus, if we place a larger order, like \$150,

\$200 or \$300, we receive an additional one to two percent discount. The Chamber discount is definitely worth taking advantage of."

– **Cindy Prevost, accounts receivable, Streu's Pharmacy**

"We have taken full advantage of the program discounts for the past few years. We go to the Office Depot store for paper, toner and anything else we need, and use our store purchasing discount card. It's definitely worthwhile; every little bit [of savings] helps."

– **Heather Uttke, administrative manager, Culinarte Marketing Group**

## Local Phone Long Distance Business High Speed Internet

- Chamber-endorsed business partner
- Calling packages for Small, Medium or Large business
- Enhanced voice services (PRI, VoIP)
- Custom E-mail domain and Web Hosting services
- Phone systems (Cisco & Nortel)
- Multi-site connectivity solutions
- VoIP for Small Business
- E-mail monitoring/SPAM filtering
- Contact Bob Schmeckpeper at (920) 997-3588 or [rs1697@att.com](mailto:rs1697@att.com)



"Making the switch to AT&T from TDS was very smooth and seamless and really benefited us cost-wise. The AT&T DSL Internet service works great and is fast. Anytime

you can increase speed and services, that's a benefit, and it's been a benefit for us."

– **Bill Chambers, AmericInn, who saves an average of \$162 a month on his phone/Internet service**

"We had a contract with another carrier and had one week to make a switch. AT&T and Bob Schmeckpeper, the sales representative, were great. He personally made sure everything happened on time and how it was supposed to. The price is great; with the savings, we now have more money to put back into our company." – **Lisa Noeldner, Midwest Expansion Commercial Development, who saves about \$260 per month and has quadrupled her Internet service speed**

## Merchant Credit Card Processing

- MasterCard/VISA/AMEX/Discover/Debit/Gift Card acceptance - one statement reporting
- Variety of industry-specific processing rates available. Best pricing includes: QSR (quick serve restaurant), small ticket, IC+, business2business, e-commerce, MOTO
- Also available: retail POS systems, restaurant POS systems, ATM, online report/activity viewing, electronic guaranteed check acceptance and virtual terminal availability for your online store
- Contact local account executive Karen Murto at (920) 265-7403

"My experience with Associated Merchant Services is the best I've ever had with a merchant company. Karen [Murto] spent a lot of time going through my statements and making sure I understood everything. She told me I could call anytime I had a question, and she has always been there and been very helpful. I'd definitely recommend Associated Merchant Services."

– **Angela Cervantes, owner, Angelina Restaurant, Green Bay**